



Mara Lugo

Senior Analyst

PFM Financial Advisors LLC

Mara Lugo joined PFM in 2018 and works as a financial advisory senior analyst based in the Miami office. In this role, she provides technical and quantitative analytical support for client engagements primarily in Florida and works with issuers like City of Jacksonville, Broward Schools and various county governments throughout the state. Her present duties include structuring, sizing and pricing new money and refunding municipal bond issues, as well as performing analysis of refunding opportunities and providing multi-year financial modeling for strategic planning, capacity analysis and ratings support. She has been involved in executing debt transactions totaling over \$1.8 billion in par.

Prior to joining PFM, she worked in public policy and project management while completing an MBA with a concentration in Finance.



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Specialties

Financial Advisory

Education

B.A.
University of Richmond

MBA in Finance
Crummer Graduate School of
Business
Rollins College

Professional Designations or Licenses

Municipal Advisor
Representative (Series 50)

Started with PFM: 2018

Started in the Field: 2013