



Gregory C. Butler

Director

PFM Group Consulting LLC

Gregory C. Butler is a director in PFM's Management and Budget Consulting practice, where he advises clients on workforce strategies, fiscal sustainability and organizational improvement.

At PFM, Greg advises local governments on their most pressing workforce challenges through compensation, benefits, economic, and fiscal analyses; negotiation support, table-side strategic guidance, and expert witness testimony for collective bargaining proceedings; costing of workforce initiatives; and recruitment and retention studies. He has supported more than 100 public sector collective bargaining, fact-finding, and interest arbitration engagements, and provided expert witness testimony in multiple jurisdictions.

Greg has also led operational reviews of municipal departments and applied best practices to lower operating costs through multi-year financial plan engagements. In addition to costing analyses, he also leads strategic revenue enhancement engagements, fee studies, and cost-recovery analyses. He has also assisted clients with budget development and performance measurement, including multiple Budgeting for Outcomes engagements.

Earlier in his career, he served as the First Deputy Press Secretary and Deputy Communications Director for the New York City Department of Health and Mental Hygiene – one of the world's largest public health organizations.



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Specialties

Consulting

State & Local Governments

Education

B.A.
Wesleyan University

M.P.A.
University of Pennsylvania

MBA
George Washington University

Professional Designations or Licenses

LEED Green Associate

Started with PFM: 2008

Started in the Field: 2000