



## Fred Eoff

Director

PFM Financial Advisors LLC

Fred is a director based in Seattle. With more than 40 years of municipal financial advisory and investment banking experience, he serves as project manager for clients including state agencies, cities, counties, utilities, special purpose districts and non-profit issuers. Fred is also well - versed in development work and tax credits. Some of his project feasibility consulting clients include the Alaska Industrial Development and Export Authority, Alaska Railroad Corporation, Washington State Convention Center, Washington State Tobacco Securitization Authority, Nevada Housing Division and Washington cities of Redmond, Kirkland, and Everett.

He manages financing types encompassing new money projects, refundings, stand alone and parity revenue pledges, grant and revenue anticipation financings and fixed- and variable-rate structures. He has completed financings for affordable housing, general municipal infrastructure, water, wastewater, solid waste, road improvement, energy distribution and hydroelectric power production facilities. Fred has assisted clients with the development of key enabling legislation, and has given testimony and explanatory presentations to state legislative bodies in support of approval.

Fred served as senior advisor with SDM Advisors until PFM acquired SDM in 2013. He spent 13 years as senior vice president with Piper Jaffray & Co. and eight years as a managing director with D.A. Davidson & Co. Fred has been a frequent speaker at regional and national finance conferences.



---

### Contact

1200 Fifth Ave.  
Suite 1220  
Seattle, WA 98101

eofff@pfm.com  
206.858.5370 office

### Specialties

Financial Advisory

Housing Authorities

### Education

B.A. in Finance  
University of Washington

MBA in Finance  
Oklahoma City University

### Professional Designations or Licenses

Municipal Advisor  
Representative (Series 50)

**Started with PFM:** 2013

**Started in the Field:** 1975