



## Steven Hass

Managing Director

PFM Financial Advisors LLC

Steve Hass has over 24 years of experience in the field of public and not-for-profit finance and is a managing director at PFM's New York City office. He specializes in providing financial advisory services to higher education and non-profit clients nationally, including public and private universities, academic medical centers, independent schools, and cultural institutions. His expertise includes capital planning, finance plan development, credit analysis, rating agency strategy, governance, policy development, and transaction advisory work, among other areas. He also specializes in state and local governments.

Prior to joining PFM in 2012, Steve was a vice president in Morgan Stanley's higher education group and previously worked at another financial advisory firm where he advised a wide range of higher education clients on financings, capital planning, debt management, financial forecasting, governance, and other areas. Steve also has more than five years of experience in corporate strategy at Bain & Co. and Organic Inc. He studied government at Harvard College before attaining a Master of Business Administration at Harvard Business School.



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### Contact

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### Specialties

Higher Education

Financial Advisory

### Education

A.B. in Government  
Harvard College

MBA

Harvard Business School

### Professional Designations or Licenses

Municipal Advisor  
Representative (Series 50)

**Started with PFM:** 2012

**Started in the Field:** 1992